



ANNUAL
REPORT

2019

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OVERVIEW

Vision

To be the leading energy industry association providing the best value for its members.

Mission Statement

To promote development of East Coast Canada's hydrocarbon resources and to facilitate our membership's participation in global oil & gas industries.

Background

Founded in 1977, the Newfoundland and Labrador Oil & Gas Industries Association (Noia) is the largest offshore oil and gas industries association in Canada. With nearly 600 members in Newfoundland and Labrador, Canada and around the world, Noia represents the supply and service sector in the oil & gas industry.

Noia believes that development of hydrocarbon resources in East Coast Canada will contribute to sustainable economic growth and prosperity for the people of the region.

Noia has a stake in the sustainable development of the region's petroleum resources and in the responsible development of our offshore resources.

Noia supports its members through three core business areas:

- Being an ADVOCATE to support the responsible and timely development of the province's hydrocarbon resources and to encourage further local participation in oil & gas projects;
- Undertaking activities to INFORM the public and decision makers about the importance of the offshore oil & gas industry to Newfoundland and Labrador and Canada and to inform members about opportunities in the oil & gas sector both locally and globally; and,
- Providing opportunities for members to ENGAGE and collaborate with others to promote growth within their businesses both at home and abroad.

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2019 BOARD OF DIRECTORS



Chair
Mark Collett
Crosbie Group of Companies



Vice-Chair
Karen Winsor
Atlantic XL



Treasurer
James Parmiter
Cahill Group



Past-Chair
Liam O'Shea
Atlantic Offshore Medical Services



Director
Ian Arbuckle
RothLochston Subsea



Director
David Billard
Aker Solutions Canada



Director
Paul Broders
Wood



Director
Beverley Evans
Knightsbridge Robertson Surette



Director
Gerry Mayo
PF Collins International Trade Solutions



Director
Jason Muise
TechnipFMC



Director
Christian Somerton
Pennecon Energy



Director
Hank Williams
Cougar Helicopters

OUTGOING BOARD MEMBERS

Chair: **Mark Collett**
Crosbie Group of Companies

Past-Chair: **Liam O'Shea**
Atlantic Offshore Medical Services

Treasurer: **James Parmiter**
Cahill Group

Directors: **Ian Arbuckle**
RothLochston Subsea

David Billard
Aker Solutions Canada

Jason Muise
TechnipFMC

Christian Somerton
Pennecon

Hank Williams
Cougar Helicopters

STAFF

Beverley Bishop
Manager, Operations

Marilyn Buckingham
Communications Coordinator

Charlene Johnson
Chief Executive Officer

Jillian Kennedy
Accountant

Katrina Kum
Manager, Marketing & Events

Ken Morrissey
Senior Advisor - Communications, Research and Policy

Jennifer Oliver
Administrative Assistant

Daniel Osmond
Sales and Events Coordinator

Debbie Rideout
Executive Coordinator

Stephanie Walsh
Administrative Assistant

MESSAGE FROM THE CHAIR

Noia is a historic and influential organization which has accomplished a great deal for the offshore oil & gas industry, and our country as a whole. It has been a distinct honour to chair the Noia Board of Directors for 2019.

One of the greatest obstacles for our industry is regulation that places us behind the curve of global competitiveness. Our rocks are good and the science is sound but we need regulation that allows us to be international leaders. We must show the international oil & gas industry that we have consistent and clear regulations and that we can develop projects in a timely manner. When we achieve that, I am confident we can reach our true potential.

For much of 2019, the efforts of your Board of Directors were focused on informing decision makers about the need for us to have a globally competitive regulatory regime. We spent significant time meeting with policy leaders to demonstrate why this is important, how it can be achieved and why our members feel it is such an important issue. We undertook our advocacy with facts, with sincerity and with the best interests of our members and our country at heart. We have a compelling story, yet often have difficulty getting decision makers to fully understand it. The use of reputable research helped us, along with unwavering support from our members. We informed everyone about the value of our industry, and we did so in a very public way through speaking

engagements and public awareness campaigns that included radio and television ads and social media promotion. We engaged the public and I feel they have heard us and support us.

While ensuring our industry at home was able to thrive, we also worked diligently on building relationships abroad and establishing new markets for Noia members interested in joining the global oil & gas industry. While this included traditional areas such as Norway, the U.K. and the U.S. Gulf of Mexico, we continued to forge partnerships in Guyana, the premier frontier area for the industry. We signed a memorandum of understanding with the Georgetown Chamber of Commerce and Industry during Noia's third trade mission to the country. We also visited neighbouring Suriname where, just a few months later, a significant hydrocarbon find was announced. We are also exploring possible opportunities abroad, including further into the Gulf of Mexico, as well as Colombia. We know we have knowledge and expertise that can benefit these areas and we want to provide as much opportunity as possible for our members to grow their businesses.

This past year also saw an expansion of our annual conference to include an on-site exhibition and a side stage. As conference chair for 2020, I look forward to building on those initiatives and bringing delegates an informative conference agenda which showcases not only our talents, but global trends in the oil & gas industry, especially in the ever changing offshore.

I would like to thank all Noia members for your ongoing support of our efforts throughout 2019. The advocacy work we undertake is for you and having the support of hundreds of members who greatly contribute to the economy of Newfoundland and Labrador and Canada provides us an immeasurable strength.

I wish everyone much success in 2020.

Sincerely,



G. Mark Collett
Chair



MESSAGE FROM THE CEO

Having completed two years as CEO of Noia, I find myself truly grateful to be part of such a vibrant and resourceful industry. Newfoundland and Labrador has become a preferred international location for oil & gas exploration and development, with eight new entrants in recent years and a number of offshore drilling programs to occur in the coming years. Our future is bright, and we are committed to ensuring our industry is globally competitive and prepared to reach its true potential.

As the offshore oil & gas industry association for Canada, we work diligently advocating for our members and also making them aware of opportunities to grow their company, both at home and abroad. I believe we have made great strides in achieving this and doing so requires the commitment of our members, our board of directors, and Noia's staff. I am truly honoured to work with a board of directors comprised of extremely knowledgeable and talented individuals representing the offshore industry and to be supported by a hardworking and dedicated staff.

Advocacy is at the very heart of what we do and was a fundamental focus for 2019. One of the highlights from the past year include appearing before the Standing Senate Committee on Energy, the Environment and Natural Resources to express our collective concerns regarding Bill C-69. We also undertook an information campaign that included tv and radio ads and social media videos that highlighted the importance of our industry throughout the provincial economy and how joint management, critical to our success in the offshore, must continue if we are to reach our potential.

Critical to the success of our advocacy and awareness efforts has been the use of fact-based positions. In 2019, we commissioned three important studies on which to base our efforts. One evaluated the value of local content in the Newfoundland and Labrador oil & gas supply chain and another compared environmental approval processes for exploration wells in Newfoundland and Labrador with competing OECD offshore jurisdictions. As well, we engaged an international firm to undertake an industrial baseline study for our industry. These three projects helped provide insight and knowledge and ensured our credibility when speaking to decision makers and industry members.

Another ongoing focus this year was continuing to provide members with world-class industry events. The 35th annual Noia Oil & Gas Conference & Exhibition was a huge success and added new elements to provide value to our members and attending delegates. In a post-conference survey, 96 per cent of exhibitors said they intend to participate in 2020.

I always say that meeting with Noia members and learning about their exciting and innovative projects is the highlight of my role. This year was no exception as I met with many of you and learned about your contribution to the offshore. In 2019 we began hosting coffee mornings with Noia members to discuss issues important to the industry and Noia's role. As a result of these coffee sessions we began offering Noia members the opportunity to profile their companies with speaking opportunities at select Noia events. These opportunities are enhancing the way we interact, and the value members receive for being a part of the association.

2019 has been an important year for our industry and Noia, and I look forward to continuing to work on your behalf in 2020 to reach our true potential and continue to build a thriving offshore oil & gas industry.

Sincerely,



Charlene Johnson
CEO, Noia



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COMMITTEES

Conference Committee

Liam O'Shea, Atlantic Offshore Medical Services (Chair)
Mark Collett, Crosbie Group
Severin Hoie, ExxonMobil Canada
Jason Muise, TechnipFMC
Andrew Noseworthy, ACOA
Hank Williams, Cougar Helicopters
Karen Winsor, Atlantic XL
Richard Wright, Nalcor Energy

Steering Committee

Paul Barnes, CAPP
Leona Barrington, Nalcor Energy
Margot Bruce-O'Connell, ExxonMobil Canada
Alex Collins, Equinor Canada
Stephen Henley, Subsea 7 Canada
Diane Hooper, Suncor Energy
Colleen McConnell, Husky Energy
Doug Trask, Department of Natural Resources

Conference Technical Committee

Trevor Giles (Chair) & Jason Muise, TechnipFMC
Ian Atkinson, Nalcor Energy
Murray Brown, Husky Energy
Mark Cumby, Hatch
Kristopher Drodge, Transocean
Kendra MacDonald, Canada's Ocean Supercluster

Diversity Committee

Charlene Johnson, Noia (Chair)
Cheryl Andrews, Alec G. Henley & Associates
Mark Cumby, Hatch
Beverley Evans, Knightsbridge Robertson Surette
Samantha McGrath, ExxonMobil Canada
Tanya O'Neill, Kvaerner Canada
Mark Shrimpton, Stantec

Fall Seminar

Karen Winsor, Atlantic XL (Chair)
Margaret Allan, Equinor
Dave Billard, Aker Solutions Canada
Paul Broders, Wood
Denis Mahoney, McInnes Cooper

Finance, Audit & Risk

James Parmiter, Cahill Group (Chair)
Ian Arbuckle, RothLochston
David Billard, Aker Solutions Canada
Gerry Mayo, PF Collins International Trade Solutions

Governance & Human Resources

Christian Somerton, Pennecon (Chair)
Mark Collett, Crosbie Group
Beverley Evans, Knightsbridge Robertson Surette
Liam O'Shea, Atlantic Offshore Medical Services

Industry Achievement Awards

Liam O'Shea, Atlantic Offshore Medical Services (Chair)
Caron Hawco, Caron Hawco Group
Brian Henley, Alec G. Henley & Associates
Hank Williams, Cougar Helicopters

Noia-Hibernia Scholarship

Jason Fudge, DF Barnes
Karen Winsor, Atlantic XL

Research, Policy & Communications

Karen Winsor, Atlantic XL (Chair)
Paul Broders, Wood
Jason Muise, TechnipFMC
James Parmiter, Cahill Group
Hank Williams, Cougar Helicopters



Bay du Nord FPSO rendering. Photo credit: Government of Newfoundland and Labrador

2019 INDUSTRY HIGHLIGHTS

Bay du Nord

Equinor Canada (Equinor) continued to take strategic steps forward in its plans to develop the deepwater Bay du Nord Project in the Flemish Pass Basin. In 2019, the company selected two consortiums – Kvaerner Canada/Aker Solutions and Wood/Kiewit – to perform concept and pre-front end engineering and design (pre-FEED) and to provide proposals for FEED for an FPSO to develop the field. Also in 2019, the company selected two consortiums – TechnipFMC and Subsea7/One Subsea – to bring forward FEED proposals for subsea umbilicals, risers and flowlines (SURF). Equinor plans to select contractors for FEED in 2020.

In July, Equinor contracted the Transocean Barents for a three-well exploration program in the Flemish Pass, beginning in 2020. Two wells will target exploration prospects, while the third operation will plug and abandon a previous exploration well.

In October, Noia hosted a Bay du Nord Topsides Supplier Development Session, creating a forum for the membership to hear presentations by, and engage with, the pre-FEED study contractors. Speaking at the luncheon, Jim Beresford, technical/asset manager with Equinor

Canada, said his company is working hard to make the Bay du Nord Project a reality.

“We’re still at an early stage with big decisions ahead of us,” Beresford told the audience. “Our long-term goal of becoming a producing operator offshore Newfoundland and Labrador has not wavered.”

Equinor has completed model testing of the FPSO hull, riser and mooring buoys at the National Research Council facility in St. John’s. The company is exploring the use of digital technologies to manage more offshore processes onshore, reducing the number of personnel required on board the FPSO, enabling more personnel to be positioned onshore, and improving safety.

An environmental assessment is currently underway for Bay du Nord and a development application is scheduled to be submitted to the Canada-Newfoundland and Labrador Offshore Petroleum Board (C-NLOPB) in 2020. If sanctioned, first oil is planned for late 2025.

Offshore Fields

White Rose Field

Progress continued on the West White Rose project,

with the overall project approximately 55 per cent complete by the end of 2019.

During the 2019 construction season, four slipforms were completed on the outer caisson for the concrete gravity structure (CGS) at the graving dock in Argentina. This was ahead of plan to have three of the caissons completed by year end. Crews also installed the first three interior decks using the ALE SK350 crane, one of the largest land-based cranes in the world.

Topsides fabrication continued in Ingleside, Texas with installation of major decks into December. In Marystown, the accommodations module is approximately 80 per cent complete. During 2019, the Kiewit Offshore Services yard in Marystown was also awarded contracts for fabrication of the helideck, lifeboat stations and flare tower.

The project remains on schedule for tow-out, commissioning, and first production in 2022.

There was no turnaround for planned maintenance on the SeaRose in 2019. "Careful planning around required shut-downs for tie-in activities during the field restart, and maintenance work carried out following the November 2018 outage, meant that we were able to complete all the required safety and regulatory scopes without a separate turnaround," said a Husky spokesperson.

The drilling rig Henry Goodrich wrapped up its latest contract with Husky and is now at Bull Arm where it will be cold stacked. Outside of a few gaps in service, the Henry Goodrich has been part of the local offshore since 2000. Its most recent campaign with Husky included infill development drilling, exploration drilling, and the first well work-overs at the White Rose field. The rig has now gone more than two years without a Lost Time Injury.

Terra Nova

In May, after more than two years of research and evaluation, the Terra Nova Joint Venture owners – led by Suncor – and the provincial government announced that the Asset Life Extension project will proceed. The Terra Nova FPSO delivered first oil in 2002 and had been approaching the end of its viable life. This decision will add about 80 million barrels to field production and will extend the life of the asset by 10 years. The FPSO will go offline in 2020 for more than six months, moving to a drydock in Spain to carry out the required upgrades.

Suncor closed out the year responding to a number of safety challenges. In September, the C-NLOPB ordered a shutdown of operations on the Transocean Barents – which was on contract to Suncor– after a worker was injured in an incident during crane operations. The Board gave approval to resume operations on October 3. On December 29, the Board ordered a suspension of production related to operations after a worker on the FPSO was injured following a fall from a ladder while gas testing. The investigation was ongoing and the FPSO remained shut-in at year's end.

Hebron and Hibernia

In February, Hibernia Management and Development Company Limited (HMDC) issued a call for expressions of interest from companies wishing to pre-qualify to supply dredging services to excavate a subsea drilling center for their offshore Newfoundland and Labrador requirements. The scope of work could also include, at HMDC's discretion, future HMDC work related to oil & gas facilities, exploration or subsea tie-back activities. As of December 31, this contract has not been awarded.

During May, at the Offshore Technology Conference (OTC) in Houston, the Hebron Offshore Project was presented with the OTC Distinguished Achievement Award for Companies, Organizations, and Institutions in recognition of its technological advancements while achieving world-class safety performance.

"The technological advancements implemented by the Hebron Offshore Project are expected to benefit future offshore development in the area of topsides footprint and weight, as well as digital technology developments," the OTC said in a release. "Additionally, the safety performance of Hebron was world class. The project was executed on a global basis and included engineering, procurement with major suppliers from more than 20 countries, and large labor workforces in Newfoundland and Labrador and Korea... Upon completion, the Hebron Project team worked in excess of 42 million hours in Newfoundland and Labrador without a lost-time injury."

Tampnet, a company offering global communications services to offshore platforms, was awarded a contract in July to supply 5G LTE coverage to the Hebron and Hibernia platforms. Both Hebron and Hibernia are connected to shore by a redundant fiber network, which in turn means superior 5G LTE services will be provided more than 300 kilometres from the coast of Newfoundland. Tampnet teamed up with St. John's-based offshore telecommunications expert, Atlantic XL, for this project and future LTE build-outs in the region.

On July 17, Hibernia responded to a discharge of oil and water from one of the platform's storage cells, estimated to comprise about 75 barrels of oil. Production was shut-in as HMDC worked to resolve the problem. The platform was given the go-ahead to resume production on August 15. On August 17, an estimated 2,100 litres were released into the ocean when the deluge system inadvertently activated, causing drains to overflow. The platform was shut-in and a C-NLOPB investigation was launched into the incident. The platform was given clearance to restart production late in September.

During 2019, ExxonMobil commenced drilling the Harp exploration well in EL 1135 in the Central Ridge, just south of the Flemish Pass as part of its exploration/appraisal program offshore Newfoundland and Labrador.

The Hebron platform reached a milestone of 150,000 barrels of oil per day (bpd) ahead of its original schedule driven by accelerated well delivery and well performance. In fact, the platform surpassed 150,000 bpd on several days in November.

Exploration Projects

The Impact Assessment Agency of Canada (previously the Canada Environmental Assessment Agency) is currently assessing seven exploration drilling projects. These projects include:

- Jeanne D'Arc Basin Exploration Drilling Project (Husky Energy and ExxonMobil; previously known as Husky Energy Exploration Drilling Project)
- Newfoundland Orphan Basin Exploration Drilling Project (BP Canada)
- Southeastern Newfoundland Offshore Exploration Drilling Project (ExxonMobil Canada)
- West Flemish Pass Exploration Drilling Project (Chevron Canada)
- BHP Canada Exploration Drilling Project (BHP Canada)

- Central Ridge Exploration Drilling Project (Equinor Canada)
- Tilt Cove Exploration Drilling Project (Suncor Energy)

On December 18, the Minister of Environment and Climate Change Canada issued the Environmental Assessment Decision Statement to the proponent for the CNOOC International Flemish Pass Exploration Drilling Project, permitting the project to proceed.

On June 19, 2019, a portion of the exploration licence 1151 was transferred to ExxonMobil Canada, creating exploration licences 1151A and 1151B. ExxonMobil is the operator for exploration licence 1151A while Husky remains the operator for exploration licence 1151B.

C-NLOPB Land Tenure

In February 2019, The C-NLOPB amended its scheduled Land Tenure System in relation to the timing of four active sectors and cumulative parcels. To allow sufficient time to update the Southern Newfoundland Area Environmental Assessment, complete the Labrador Strategic Environmental Assessment and provide greater certainty and predictability, the board deferred Calls for Bids closing dates as follows:


CFB NL16-CFB03 (NL01-LS) – Previously scheduled to close in November 2017, is now scheduled to close in 2021;

NL02-LS – Previously scheduled to close in November 2019, is now scheduled to close in 2023;

NL01-NEN – Previously scheduled to close in November 2020, is now scheduled to close in 2024;

NL01-SN – Previously scheduled to close in November 2020, is now scheduled to close in 2022.

In April 2019, the C-NLOPB announced Calls for Bids in the South Eastern Newfoundland and Jeanne d'Arc Regions of the Canada-Newfoundland and Labrador Offshore Area. In November 2019, the Board released the results of the Call for Bids, with three successful bids for land having a cumulative value of more than \$28 million.



West White Rose concrete gravity structure
first production is scheduled for 2022.

OFFSHORE RESOURCE ASSESSMENT



52.2 BILLION
BARRELS OF OIL



199.6 TRILLION
CUBIC FEET OF GAS

Identified in independent resource assessments
representing just 9% of Offshore NL potential.



8 NEW ENTRANTS & \$3.9 BILLION
IN NEW WORK COMMITMENTS IN RECENT YEARS

The independent resource assessment by Beicip-Franlab of 9% of the Newfoundland and Labrador offshore shows tremendous potential. Image credit to Nalcor Energy

In August 2019, the Board issued Calls for Nominations (Parcels) for NL19-CFN01 in the Eastern Newfoundland Region (Sector NL04-EN) and NL19-CFN02 in the Jeanne d'Arc Region. These Calls for Nominations will assist the Board in selecting parcels to be included in the subsequent 2020 Call for Bids, which will close in November 2020.

Rig Maintenance at Bull Arm

Early in 2019, a consortium of companies led by DF Barnes completed maintenance work on the West Aquarius semi-submersible drill rig at the Bull Arm Fabrication facility. The scope of work included the change-out of all eight thrusters on the rig, a complex operation that was a first for Newfoundland and Labrador and put the Bull Arm Fabrication Site on the world map.

"You couldn't have done this work any more safely or efficiently anywhere else in the world," said Gary Flood, Rig Lead with Seadrill, owners of the rig. "The dive crew was really blown away by the cleanliness and clarity of the water at Bull Arm. You don't see that at many large industrial facilities. The machinery manager with Rolls Royce travels all over the world for thruster changeout operations, and he said this is one of the

best locations he has ever seen for this kind of work. I wouldn't have any doubt about doing it here again. Bull Arm is a phenomenal facility and the people are just great."

The success of that first project caused a buzz in the industry that had an immediate impact. In October, Nalcor – owners of the Bull Arm Site – announced a second contract for thruster changeout, this time for the ultra-deepwater, semi-submersible Transocean Barents, in advance of offshore exploration work in 2020. This project is also managed by DF Barnes. The work scope includes warm stacking; thruster change out; cleaning of the holding tank; and various other multi-disciplined scopes.

"This is already getting worldwide attention," said Brendan Kelly of DF Barnes, in an interview with Noia. "It's pretty significant to be able to offer this service here, for a rig or a drill ship. Drilling contractors all over the world have taken notice. There is no reason to transit a rig across the Atlantic to Norway, or down to the Gulf of Mexico, or wherever. Rigs are coming to this area all the time and that traffic is only going to increase. We have now been added to a very short list of places in the world that can do this work."



Concrete Gravity Structure under construction in Argentina, NL. (Husky Energy)

Come By Chance Refinery

In October, the North Atlantic Refinery in Come by Chance announced plans to build an overland pipeline connecting its facility to the Newfoundland Transshipment Terminal, located just 2.5 km away in Arnold's Cove. The refinery is currently supplied by crude oil tankers, so the pipeline would reduce transportation costs and ensure security of supply.

As well, some of the very large crude tankers that transport oil around the world are not able to dock at Arnold's Cove, though they can be accommodated at Come by Chance. This pipeline could potentially be used to move oil from the transshipment terminal to Come by Chance and loaded onto these tankers, expanding the global market for Newfoundland oil.

The proposed pipeline would also have a pumping station at each end, allowing oil to flow in both directions and creating a back-up route in the event that either facility goes down for planned or unplanned maintenance.

Commercial agreements need to be negotiated between the two operations and environmental approval would be required before the pipeline would proceed. It is expected to cost about \$8 million.

In October, the refinery was nominated for a 2019 S&P Global Platts energy award. They were one of eight companies short-listed for the award, which recognizes outstanding operational and financial performance, as well as a sharp focus on innovation, financial performance and social and environmental responsibility.

Governments Change R&D Targets

Late in December, the Governments of Canada and Newfoundland Labrador, along with the C-NLOPB, announced an adjustment to the formula used to calculate research and development (R&D) expenditures by producing operators in the province's offshore. A ceiling of 0.5 per cent of project revenues will be used in calculating R&D expenditures for oil producers, which is in line with what most oil and gas companies spend

globally on R&D as a percentage of gross sales. This replaces a calculation using a Statistics Canada benchmark that had increased substantially since 2014, due mainly to the global decline in oil and gas prices.

"This initiative is aligned with Advance 2030, supports continued high investment in research and development, and provides for a predictable, stable environment to attract investment in the province's offshore oil industry," said Siobhan Coady, provincial minister of natural resources.

The measure will be implemented retroactively to 2017.

Independent Resource Assessment

In October, Nalcor Energy-Oil and Gas and Beicip-Franlab, in partnership with the Government of Newfoundland and Labrador, released the 2019 Oil and Gas Resource Assessment results, which identified an additional 3 billion barrels of oil and 5.8 trillion cubic feet of gas potential offshore Newfoundland. It brings the province's combined resource potential to 52.2 billion barrels of oil and 199.6 trillion cubic feet of gas.

"We are applying rigorous exploration best practices and technical innovation to ensure we ultimately evaluate every area of our offshore for oil and gas resource potential," said Jim Keating, Executive Vice President, Offshore Development, Nalcor Energy Oil and Gas. "In addition to the 2D multi-client seismic we collected with TGS and PGS over the area, we partnered with Fugro in acquiring a high resolution multibeam survey which identified a number of seep like features coming from the ocean floor. Subsequent coring of these anomalies confirmed hydrocarbon presence which is an important insight in this frontier ..."

C-NSOPB Land Tenure

In May, the Canada-Nova Scotia Offshore Petroleum Board (C-NSOPB) released the results of its Call for Bids NS18-3, which was issued in December 2018 for two industry-nominated parcels located on the Scotian Shelf, within the Sable Sub-basin. The Call resulted in no bids so the parcels are no longer up for bid and will remain as Crown land.

LNG

In October, Pieridae Energy concluded its \$190 million purchase of Royal Dutch Shell's midstream and upstream assets in the southern Alberta foothills. The purchase comprises the Jumping Pound, Caroline and Waterton assets, which have combined production of 29,000 barrels of oil equivalent per day. It adds to the gas supply that will be essential for Pieridae's Goloboro LNG Project in Nova Scotia to proceed.

Meanwhile, Bear Head LNG Corp and Bear Head Pipeline Corp – who are sister companies – applied in October to the Nova Scotia government for an extension of their construction permit to build an LNG conversion plant at Bear Head and a 62 km gas pipeline to feed it. Government approved a three year extension of the permit, which was scheduled to expire December 31 2019.

Fracking

In June, the New Brunswick government lifted a fracking moratorium in the Sussex area, presumptively giving Corridor Resources the green light for exploration in the area. However, after input from Indigenous groups, the government reversed that decision in August, pending further consultations.



The West Aquarius underwent a changeout of all eight thrusters at the Bull Arm Fabrication facility

Regulatory Processes

On behalf of its members, Noia participated in a number of legislative and regulatory consultation processes in 2019. These submissions and sessions ranged from environmental assessments of offshore activities to policy frameworks.

March

Flemish Pass (Equinor) & Eastern Newfoundland (ExxonMobil) Project Draft Environmental Assessment submission

April

Noia CEO appeared before the Standing Senate Committee on Energy, the Environment and Natural Resources regarding: Bill C-69

May

BHP Exploration Project Description Submission

Discussion Paper on Information Requirements and Time Management Regulatory Proposal Submission

Discussion Paper on the Proposed Project List Submission

Regional Assessment Committee Engagement Session – May 22, 2019

June

Tilt Cove (Suncor Energy) Project Description CEAA Submission

Central Ridge (Equinor) Project Description CEAA Submission

Submission regarding Indigenous Knowledge Policy Framework

October

Submission regarding draft environmental assessment report for proposed CNOOC International Flemish Pass Exploration Drilling Project

November

Submission regarding North Atlantic Refining Limited Crude Connecting Line Environmental Assessment

December

Regional Assessment Committee Engagement Session

Submission regarding draft environmental assessment report for the proposed BP Canada Energy Group ULC Newfoundland Exploration Drilling Project in the Orphan Basin

Submission regarding draft environmental assessment report for the proposed Husky Oil Operations Limited and ExxonMobil Canada Limited Exploration Drilling Project in the Jeanne d'Arc Basin



The Standing Senate Committee on Energy, the Environment and Natural Resources hearing

Noia Pushes for a Competitive Offshore and Highlights Industry Value

One of Noia's three pillars is "Advocate," and during 2019 the organization undertook a number of high-profile activities to represent the interests of its membership and enhance growth of the industry.

To promote the industry to a broad audience, while also demonstrating the tremendous support present in the province, Noia held awareness nights in March at Mile One Centre in partnership with the Newfoundland Growlers and the St. John's Edge. Along with an on ice and on court "I ♥ NL Oil & Gas" logo, the teams offered reduced price tickets to a home game for Noia members, their staff, and families. In total, approximately 4,000 tickets were purchased for the games by industry supporters.

Noia and the Canadian Association of Petroleum Producers (CAPP) hosted an information table at both games where fans could learn about the industry. Magnetic bumper stickers with the "I ♥ NL Oil & Gas" logo were available, along with other stickers, buttons and information about the offshore. Contests which focused on the offshore oil & gas industry occurred during the games.

Several Noia member companies sponsored the games and had the opportunity to promote their work in the oil & gas industry. CAPP played an in-game video which highlighted the many benefits of the offshore oil & gas industry. ExxonMobil Canada highlighted their offshore successes with a video presentation, while K&D Pratt also had a promotional video that showcased their industry expertise and Pennecon sponsored a t-shirt toss.

On April 23, CEO Charlene Johnson addressed the Standing Senate Committee on Energy, the Environment and Natural Resources during a hearing held in St. John's to seek input on Bill C-69.

Charlene provided results of a Wood Mackenzie jurisdictional analysis, commissioned by Noia, regarding environmental review processes for exploration drilling in leading countries such as Norway. The senators were attentive, knowledgeable, and interested in learning more about the Newfoundland and Labrador offshore and how the proposed legislation could impact the industry. The Senate committee provided numerous changes



Noia's industry awareness night at the Newfoundland Growlers hockey game

to Bill C-69 which helped recognize the importance of competitiveness, though the House of Commons rejected the vast majority of those recommendations.

In June, just before Bill C-69 and proposed changes by the Standing Senate Committee were to be debated in the House of Commons and as Noia's annual conference was beginning, Chair Mark Collett and CEO Charlene Johnson participated in a national news conference in Ottawa at the National Press Theatre calling on the abolishment of Bill C-69. Charlene participated in a panel that included the National Coalition of Chiefs, the Canadian Chamber of Commerce, and the Canadian Manufacturers and Exporters Association. These industry leaders presented the views of their members to assembled national media, and thus the country.

During this period, Noia also engaged in an ad campaign which promoted the industry and called upon the

federal government to respect joint management of the offshore, as prescribed in the Atlantic Accord. This campaign included videos that were aired on television and radio and promoted extensively on social media platforms such as Twitter and Facebook.

While Bill C-69 was passed by the federal government, Noia continued its advocacy efforts throughout 2019 with a focus on the establishment of a regional assessment for offshore Newfoundland and Labrador so at least one step toward a stable and be globally competitive regulatory regime could be established.

Noia was active in both the provincial election in May and federal election in October, writing letters to all parties seeking their position on a range of issues affecting the Newfoundland and Labrador offshore oil and gas industry, including Bill C-69. Those responses were communicated with the membership as they were received.

Noia informed the Standing Senate Committee on Energy, the Environment and Natural Resources that our industry needs protection and progress, not added process

Sharing Our Story

Noia CEO Charlene Johnson also participated in a number of speaking engagements to promote the offshore oil & gas industry and highlight the conditions necessary to ensure it remains a globally competitive industry.

January 11	Heavy Civil Association of Newfoundland and Labrador AGM (St. John's)
January 14	MUN Business 5020 Seminar Class (St. John's)
February 7	Combined Councils of Labrador AGM (Happy Valley-Goose Bay)
March 1	Air Canada – Network Planning Team (Montreal)
March 8	Newfoundland and Labrador Construction Association AGM Luncheon (St. John's)
March 22	Municipalities Newfoundland and Labrador – Urban Municipalities Committee (Stephenville)
May 31	NATI / Noia Hackathon
June 17	National Press Theatre (regarding Bill C-69) (Ottawa)
June 25	Altitude East (St. John's)
September 19	Placentia Bay Industrial Showcase (Placentia)
October 15	Rotary Northwest Luncheon (St. John's)
October 24	Town of Botwood Industry Seminar
November 4	St. John's Board of Trade – Pints & Peers Lunch Event (St. John's)
November 5	National Coalition of Chiefs Conference (Calgary)
November 13	Marine Institute – Marine Engineering & Systems Design Class – (St. John's)
November 15	Municipalities Newfoundland and Labrador AGM (St. John's)
November 21	Conception Bay South Chamber of Commerce (CBS)



December 3 member engagement event

Member Engagement – Studying the Supply Chain

As part of Noia's ongoing efforts to prepare for the future of the offshore oil and gas industry and to do so through fact-based research, Noia commissioned economist David Campbell to undertake a study on the Newfoundland and Labrador offshore supply chain and see if there are areas where Noia members could more fully engage.

Noia had received anecdotal evidence that value was being eroded in the local supply chain and benefits were not trickling down the supply chain. Concern was being expressed that Noia members were not receiving the same benefits through the supply chain as they may have when the industry first began. Noia felt it was important to examine this idea through a statistical deep dive into supply chain information. On December 3, 2019, David Campbell, a former chief economist with the Government of New Brunswick, presented his findings at a free Noia member event held at the Comfort Inn in St. John's. Approximately 100 Noia members attended.

The results of the study were interesting. David Campbell's research indicated that significant value was being achieved by the Newfoundland and Labrador supply chain. The information also indicated that the supply chain is sophisticated and capable of participating in the global supply chain, which it already is. While the supply chain has received significant value and gained world-class experience, it was also clear there is a need to focus on filling the gaps in the supply chain, take advantage of expertise gained thus far, and expand the reach of Noia members in the supply and service sector. It was also interesting to see the significant impact of capturing just 2% more of supply chain activity within specific sectors of the supply chain and the overall impact it would have. His research demonstrated that incremental improvement can have a significant impact.

The purpose of the information was to help establish a benchmark of the activity that has occurred, more so

than identify reasons for success achieved or gaps present. That work will be undertaken by Noia in the coming months with a goal of incremental improvement over time; with the report acting as a guidepost.

During the session, representatives of the Atlantic Canadian Opportunities Agency (ACOA) presented on programs it has available to support the offshore service and supply chain. As well, employees of the Government of Newfoundland and Labrador presented on a number of opportunities available, including the Innovation and Business Development Fund. Representatives of both levels of government were also available to speak one-on-one with Noia members during the lunch break to answer questions and provide assistance regarding funding opportunities.

Noia will continue its work to advance the supply chain of Newfoundland and Labrador. This will include further analysis of the supply chain report and also evaluation of an industrial baseline study of Noia members and their capabilities commissioned by Noia and commenced in 2019 by the DAI Sustainable Business Group.

As a result of recent coffee sessions hosted by Noia CEO Charlene Johnson, Noia began offering opportunities for members to present about their companies at Noia events. The December engagement event was the first time Noia offered this opportunity and six members took a few minutes to present about their organization and share with colleagues how they add value to the supply chain. It was a great opportunity to provide quick pitches and Noia will offer this opportunity at future events as another way to add value for membership.

Members wishing to receive further information on the supply chain report are encouraged to contact the Noia office.



Noia's 2018 AGM

2019 at Noia - Socials and Events

Annual General Meeting

The 2019 Board of Directors was elected at the Annual General Meeting held February 26 at the Delta St. John's Hotel and Conference Centre.

Karen Winsor, Atlantic XL, was acclaimed Vice-Chair and James Parmiter, Cahill Group, assumed the position of Treasurer.

Additionally, Noia members elected three new directors for the Board:

- Beverley Evans, KBRS Knightsbridge Robertson Surette
- Gerry Mayo, PF Collins International Trade Solutions
- Paul Broders, Wood

Industry Achievement Awards

The Industry Achievement Awards Luncheon took place on February 26 at the Delta St. John's Hotel and Conference Centre and was attended by more than 250 Noia members and industry leaders. Lee Shinkle and Kristopher Drodge were the recipients of the Outstanding Contribution Award and Rising Star Award, respectively.

The Outstanding Contribution Award recognizes exemplary contribution of an individual who, through the course of their work and personal life, has influenced the development of the offshore oil & gas industry. Noia was pleased to award this honour to Lee Shinkle, a Newfoundland and Labrador industry leader for over 45 years.

Lee began his career in marine and aviation insurance and joined the oil & gas industry in the 1980s, including helping to create AMI Offshore Inc. where he led company growth to over 300 employees and offices

throughout Atlantic Canada, as well as Houston and Brazil. He was instrumental in implementing a new structure and strategic plan for Petroleum Research Atlantic Canada (PRAC) to fund industry research.

He continued his career at Jacques Whitford as the Business Development Leader and Sustainability Champion and when acquired by Stantec, Lee led the creation of a strategic growth plan in Newfoundland and Labrador. In 2011, he was appointed Regional Business Development Leader for Atlantic Canada for Stantec and later added Nunavut to his responsibilities.

Lee served as Noia President in 1991 and as a director with numerous companies and volunteer organizations. He has been named one of the Top 50 CEOs in Atlantic Canada and one of the Top 50 Leaders in the Oil & Gas Industry in Newfoundland and Labrador. Lee remains a tremendous advocate for the offshore industry.

The Rising Star Award recognizes outstanding achievement by an oil & gas industry member who has demonstrated significant accomplishment and is 40 years of age or younger. This year's recipient was Captain Kristopher Drodge, Offshore Installation Manager of the Transocean Barents.

Kristopher graduated from the Marine Institute Nautical Science and Memorial University Maritime Studies programs and has more than 15 years' experience in Newfoundland and Labrador's offshore oil & gas industry. He began his career as a Ballast Control Operator on the GSF Grand Banks and was one of the youngest OIM's on an offshore semi-submersible in Canada.

An advocate for a modern and safe offshore working environment, Kristopher has also been a part-time



2019 Industry Achievement Award recipients Lee Shinkle (sitting) and Kristopher Drodge.

faculty member at his alma matter and contributed to the development and offering of offshore safety courses. He has also contributed to the industry through his involvement and leadership in the jurisdictional intakes of two drill rigs and by assisting with the revision of industry regulations and the management of the required training and qualifications for offshore personnel.

The luncheon also featured an Honourary Noia Member presentation to founding member Harry Pride. Harry was one of the individuals who began Noia in 1977 and has had a longstanding relationship with the organization, serving in a variety of capacities since its inception.

David Furey, a teacher at O'Donel High School in Mount Pearl, was awarded the Petroleum Industry Human Resources Committee (PIHRC) Inspiring Young Minds - Oil & Gas Educators Award. The award recognizes an educator who supports and encourages students to consider careers in the oil & gas industry with a \$1,000 award funded by the Canada-Newfoundland and Labrador Labour Market Development Agreement.

The Industry Achievement Awards event also acknowledged organizations marking 30 years as Noia members and their contribution to the oil & gas industry. Those members were:

- Household Movers and Shippers
- NARL Refining LP
- RBC Financial Group

Annual Oil & Gas Conference & Exhibition

The 35th annual Noia Oil & Gas Conference & Exhibition was held June 17-20 at the St. John's Convention Centre and hosted more than 1,000 industry influencers from around the globe.

The conference focused on the future of our offshore and how it can realize its potential and offered exceptional sessions on emerging trends and topics, including prospectivity, deepwater activity, and sustainability and clean technology.

The conference included three exciting new additions - a pre-conference social, an on-site exhibition, and a second presentation stage sponsored by Pennecon.

The new pre-conference social kicked the week off on June 17. Showcasing local flavour, delegates were invited to the Delta St. John's Hotel and Conference Centre to savour delectable small plates, featuring Newfoundland



Noia's 2019 Oil & Gas Conference & Exhibition

and Labrador cuisine, paired with local craft beer. Local entertainment set the stage for an informal evening of networking with industry leaders.

The new on-site exhibition allowed Noia members with booths to receive consistent, high volume traffic. Exhibitors were able to profile their companies to industry leaders, decision makers, and participate in business-to-business meetings with conference delegates.

The Pennecon Stage, located within the exhibition area, offered concurrent sessions throughout the conference focused on international opportunities, exporting our expertise and technical innovation.

Throughout the conference, keynote addresses were provided by the Honourable Dwight Ball, Premier of Newfoundland and Labrador, the Honourable Siobhan Coady, Minister of Natural Resources, and Jim Keating, Executive Vice President Offshore Development, Nalcor Energy. As well, keynote luncheon addresses were provided by Mark Critch, actor, comedian, author and Christy Clark, former premier of British Columbia, and Kristian Johansen, CEO, TGS-NOPEC Geophysical Company.

Representatives from seven exploration and production companies – BHP, Total E&P Canada, ExxonMobil Canada, Husky Energy, Suncor Energy, Equinor and CNOOC International – also presented during conference. Technical sessions were once again part of the agenda and focused on new development, drilling & exploration and our existing asset base.

Noia Annual Golf Tournament

The Noia Golf Tournament was held this year at The Wild's on Thursday, August 15. This successful social and networking event was attended by more than 140 Noia members.

Fall Seminar

Fall Seminar took place on October 10 at the St. John's Convention Centre. Themed "Drilling Down on Future Opportunities," the focus for the annual event was advancing the offshore industry through exploration drilling activities.

The morning kicked off with an industry overview by Jim Keating, Executive Vice President, Offshore Development and Corporate Services, Nalcor Energy. The session also included an expert panel themed "Drilling: Future, Opportunities and Technology," and included panelists Gregory Stacey, HSEQT Manager, KCA Deutag Canada; Jason Power, Country Manager, Noble Drilling; and Dan Haslam, Operations Manager, Transocean, and focused on precise innovation, automation in cyber drilling rigs and new offshore technologies.

Other morning presentations focused on innovation and future opportunities, including:

- Global Maritime - Captain S. Anderson Noel, Master Mariner
- Cognite - Per Arild Andresen, Vice President, Drilling & Subsurface Solutions
- Seadrill Canada - James Nunnery, Rig Manager



A luncheon keynote address was delivered by Jim Beresford, Equinor's operated licence asset manager and technical manager of the Bay du Nord Development Project. Jim provided a project update which focused on timelines, hull testing, and environmental assessment and development plan status.

Following the luncheon, the Kvaerner-Aker and Kiewit-Wood consortiums held a related supplier development session for the topsides project.

Networking Socials

Meet the Candidates Networking Social
Tuesday, February 5
Alt Hotel St. John's

Spring Networking Social
Wednesday, March 20
Comfort Inn Airport
Sponsored by Comfort Inn Airport

Pre-Summer Networking Social
Wednesday, May 15
Yellowbelly Brewery and Public House
Sponsored by Stewart McKelvey

Pre-Conference Networking Social
Monday, June 17
Delta St. John's Hotel and Conference Centre

Fall Networking Social
Wednesday, October 9
Emera Innovation Exchange
Sponsored by Cox and Palmer

Holiday Reception
Wednesday, December 4
Delta St. John's Hotel & Conference Centre
Sponsored by TechnipFMC



The new on-site exhibition allowed
Noia members with booths to receive consistent,
high volume traffic during conference



Offshore Technology Conference (OTC) 2019

2019 at Noia - Industry Promotion

OTC

In May, Noia continued its strong partnership with the Government of Newfoundland and Labrador to help promote the offshore oil & gas industry of our region at the annual Offshore Technology Conference (OTC) in Houston, Texas. This is one of the most prominent events in the industry with over 120 countries represented, tens of thousands of delegates and approximately 2,000 exhibitors. Noia was pleased to help over 100 Newfoundland and Labrador organizations partake in this conference to seek new opportunities and renew longstanding partnerships.

Noia worked with ACOA and Export Development Canada to offer an international opportunities session for Noia members. Participants in the session learned about the potential markets of Guyana, Suriname, Norway and Columbia via presentations from trade representatives of those countries. Further, Noia offered its members an opportunity to participate in an information session with BHP – the newest entrant into the Newfoundland and Labrador offshore – which provided an overview of the company and its practices. This session provided Noia members the opportunity to learn about the expectations of BHP, some of the operator's initial

plans for Newfoundland and Labrador and to meet with key members of the BHP team.

Noia's annual OTC reception at the DoubleTree Guest Suites was once again a resounding success, with members, supporters and invited guests reveling in the opportunity to reunite and support the industry. Noia also collaborated with ExxonMobil Canada to host a reception in honour of the Hebron Project receiving the OTC Distinguished Achievement Award. This reception included a number of special guests, but most of all, was a time to recognize the many Newfoundlanders and Labradorians who helped make the project a success, including the supply and service sector of the industry.

Guyana

In October, Noia led a delegation of 15 companies, comprised of 26 individuals, on its third trade mission to the burgeoning oil & gas region of Guyana. Noia coordinates this mission through partnerships with the governments of Canada and Newfoundland and Labrador, with facilitation assistance from the DAI Sustainable Development Group's Centre for Local Business Development in Georgetown, Guyana. The mission occurred from October 20-25 and this year, for



(L) Suriname and (R) Guyana trade missions



the first time, included a visit to the neighbouring country of Suriname. Prior to the mission, DAI presented a market report to Noia members, along with briefings to participating members. The goals of the mission were to inform Noia members of the business environment, political landscape, regulatory regime and cultural considerations, as well as provide up-to-date information on ExxonMobil's project activities and procurement information from a selection of ExxonMobil's prime contractors. The mission also provided match-making between Noia members and local Guyanese businesses to foster on-the-ground partnerships. During the mission, Noia Board Chair Mark Collett signed a memorandum of understanding with the Georgetown Chamber of Commerce and Industry, the purpose of which is to further define the collaboration between the two organizations and seek benefits for members of both associations.

Offshore Europe

Noia assisted the Maritimes Energy Association in their coordination of Atlantic Canada's delegation to Offshore Europe by facilitating Noia member attendance at the event. Held biannually in Aberdeen, the September 3-6 event saw the participation of 16 Atlantic Canadian companies and forty participants who worked from the Atlantic Canada Booth, engaged in networking and took part in seminars during the week. Atlantic Canadian delegates received invitations to attend the World Energy Cities Partnership (WECP) World Gateway Breakfast Reception and a WECP match-making program in-market. A number of delegates also attended an Aberdeen-Guyana Gateway Networking Evening developed by oil & gas industry stakeholders.

Noia held its third trade mission to Guyana and visited neighbouring Suriname



(L) Gerry Mayo with Noia-Hibernia scholarship recipient Chantelle Delaney and (R) Hank Williams with Flight 491 fund recipient Sara Dwyer

2019 at Noia - Scholarships

The **Noia-Hibernia Scholarship** was established in 1997 – the year the Hibernia platform was completed and started producing oil. It is designed to foster the bright minds that will shape the future of our region's oil & gas industry.

Valued at \$1,000, the Noia-Hibernia Scholarship is presented each year to a graduating high school student in Newfoundland and Labrador who is intending to pursue a petroleum-related career. While recognizing academic excellence, the scholarship also focuses on extra-curricular activities.

Chantelle Delaney of Witless Bay was the recipient of the 2019 Noia-Hibernia Scholarship. A graduate of Mobile Central High School, Chantelle intends to pursue a Bachelor of Engineering degree at Memorial University, with a focus on mechanical or process engineering, to allow her to follow in her dad's footsteps working in the oil & gas industry.

"Since I was young, the oil & gas industry was always a topic in my home," she stated in her scholarship application. "My dad worked offshore his whole life and seeing how rewarding an offshore career can be, I cannot wait to work in and be a part of our province's greatest industry."

Chantelle was presented with her scholarship during Noia's Fall Seminar at the St. John's Convention Centre October 10.

The Flight 491 Legacy Fund Bursary and Scholarship Program was established to honour the memory of the victims of the crash of helicopter Flight 491 on March 12, 2009. The legacy fund was an initiative of three stakeholder groups – Noia, CAPP and the St. John's Oilfield Technical Society – which solicited donations by corporations and individuals totalling over \$1.4 million at the time of the endowment agreement signing.

The awards, valued at a portion of the income on the endowment, are open to full-time undergraduate students entering their first year of study at Memorial University, the Fisheries and Marine Institute and the College of the North Atlantic. A bursary is awarded based on demonstrated financial need and is renewable for up to three additional years of consecutive full-time study provided the recipient continues to maintain clear academic standing. A scholarship is awarded on the basis of scholarship standing and is renewable for up to three additional years of consecutive full-time study provided the recipient continues to maintain scholarship standing.

In 2019, the following students were selected by the post-secondary institutions to receive scholarships and bursaries:

MEMORIAL UNIVERSITY

Bursary Recipients:

Chelsea Beaton, Peterview, NL

Scholarship Recipients:

Polina Konstantinova, St. John's, NL

Bursary Renewals:

Jessica Canning, Grand Falls – Windsor, NL

Jennifer Coates, Gander, NL

Scholarship Renewals:

Hannah Farrell, St. John's, NL

Thomas Park, Irishtown – Summerside, NL

COLLEGE OF THE NORTH ATLANTIC

Bursary Recipients:

Nikkia O'Brien, St. George's, NL

Scholarship Recipients:

Steven Caines, Bird Cove, NL

Donald Smith, Cold Brook, NL

Bursary Renewals:

Ryan Hunt, Corner Brook, NL

Heather Osmond, Corner Brook, NL

Jennifer Parry, Ming's Bight, NL

Scholarship Renewals:

Alaina Cornect, Piccadilly, NL

Matthew Senior, Marystown, NL

FISHERIES & MARINE INSTITUTE

Bursary Recipients:

Sara Dwyer, Norris Arm, NL

Scholarship Recipients:

Lucas Dorrance, Cambridge, NS

Courtney Osmond, Lewisporte, NL

Bursary Renewals:

Sydney Daly-MacPhil, Whitby, ON

Scholarship Renewals:

Tristan Hamlyn, St. John's, NL

Natalia Lashina, Conception Bay South, NL

Dylan May, Breadalbane, PEI

Abigail Robertson, Wolfville, NS

Joshua Stewart, Harbour Breton, NL



PIHRC's Oil & Gas Industry Career Day

PIHRC – Engaging Our Youth in Our Industry

The Petroleum Industry Human Resources Committee (PIHRC) is the primary industry resource for career information and the promotion of careers in the Newfoundland and Labrador oil & gas industry. PIHRC identifies labour market issues in the oil & gas sector and works with or through other agencies, such as government departments, school districts and educational institutions, to provide information to students and their key influencers.

2019 was a very busy year for PIHRC. Last spring, the committee launched an updated website which contains an abundance of information and resources highlighting the local petroleum industry and its many career opportunities. The revamped website (www.oilandgascareerinfo.ca) is tailored to students, educators and parents, is mobile friendly, and meets international website accessibility standards. Simultaneously, PIHRC

also launched social media accounts on Twitter, Facebook and Instagram.

“I had a very enjoyable day at the PIHRC Day! Getting to learn about all the different career options I could do and getting to witness them first-hand and to be taught by people who actually worked there was very fascinating to me. The Oil and Gas Industry Career Day 2019 sparked a new interest for my future ambition and I just wanted to say thanks for the opportunity to learn so much information and have fun!”

Student, Smallwood Academy

PIHRC also successfully delivered two Oil & Gas Industry Career Days in St. John's and Gander in 2019. These events exposed students to the variety of careers available in Newfoundland and Labrador's oil & gas industry and the educational programs that are available to assist with obtaining employment in the industry.

In March, 110 grade 11 students and six high school educators from five high schools in the St. John's metro region participated in an industry career day at the Marine Institute's Ridge Road campus. A similar event was held at the College of the North Atlantic's Gander campus in November with 110 grade 10 and 11 students and seven high school educators from five high schools in the Central region.



These full-day events included a mix of small group discussions, interactive experiences and presentations. Students rotated through career themed tables where they talked with industry representatives who shared their career stories and post-secondary representatives who provided information about oil & gas-related educational programs. Students also toured the post-secondary institutions where the events were held and learned more about their programs and course offerings specific to the oil & gas industry. Each day ended with a fun-filled gameshow presented by WorkplaceNL where the students had the chance to win prizes by demonstrating their acquired knowledge of the oil & gas industry, its related careers, and occupational health and safety.

“Well, it was said many times at the event, but here goes again...you nailed it...you hit it out of the park... hands down, this was the most organized and meaningful information session that I have seen in my 28-year career. I love taking students into the community classroom and will do so any chance I get. The exposure and experiences that they get with opportunities such as these can't be replicated in the classroom.”

Teacher, St. John's metro region

Evaluations and feedback from attending students and educators were very positive with 67 per cent of responding students indicating that their interest in pursuing a career in the oil & gas industry increased after attending the industry career day.

Established in 1998, PIHRC is co-chaired by Noia and CAPP and governed by an Executive Steering Committee consisting of senior industry and government representatives. The committee relies on dozens of volunteers annually – people who work in the local industry who serve on sub-committees and assist with events – to ensure the successful completion of its programs and objectives. The province's public post-secondary educational institutions and school boards are also invaluable partners in PIHRC initiatives. Funding for committee programming and initiatives is provided through the Canada-Newfoundland and Labrador Labour Market Development Agreement.

INDEPENDENT AUDITOR'S REPORT

To the Members of Newfoundland & Labrador Oil & Gas Industries Association Inc.

Opinion

We have audited the financial statements of Newfoundland & Labrador Oil & Gas Industries Association Inc. (the Association), which comprise the statement of financial position as at December 31, 2019, and the statements of changes in net assets, revenues and expenditures and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 2019, and the results of its operations and cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-profit Organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

(continues)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Haris Ryzar Professional Corporation

St. John's, Newfoundland and Labrador
February 13, 2020

CHARTERED PROFESSIONAL ACCOUNTANTS

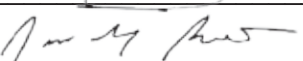
NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.
Statement of Financial Position
December 31, 2019

	2019	2018
ASSETS		
CURRENT		
Cash	\$ 38,011	\$ 82,627
Term deposits	972,055	1,071,288
Accounts receivable (Note 3)	591,135	584,932
Prepaid expenses	246,818	25,566
	1,848,019	1,764,413
CAPITAL ASSETS (Note 4)	47,021	65,386
INTANGIBLE ASSETS (Note 5)	107,047	56,250
SCHOLARSHIP FUND INVESTMENTS (Note 6)	12,038	12,214
	\$ 2,014,125	\$ 1,898,263
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable (Note 7)	\$ 204,130	\$ 286,583
Deferred revenue (Note 8)	685,082	537,204
Deferred capital contribution (Note 8)	28,125	56,250
	917,337	880,037
NET ASSETS		
Unrestricted fund	1,084,750	1,006,012
Scholarship fund (Note 6)	12,038	12,214
	1,096,788	1,018,226
	\$ 2,014,125	\$ 1,898,263

LEASE COMMITMENTS (Note 9)

ON BEHALF OF THE BOARD

 Director

 Director

See notes to financial statements

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.**Statement of Changes in Net Assets****Year Ended December 31, 2019**

	Unrestricted Fund	Scholarship Fund	2019	2018
NET ASSETS - BEGINNING OF YEAR	\$ 1,006,012	\$ 12,214	\$ 1,018,226	\$ 841,526
EXCESS OF REVENUES OVER EXPENSES	78,738	-	78,738	177,669
FAIR VALUE CHANGE	-	(176)	(176)	(969)
NET ASSETS - END OF YEAR	\$ 1,084,750	\$ 12,038	\$ 1,096,788	\$ 1,018,226

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.
Statement of Revenues and Expenditures
Year Ended December 31, 2019

	2019	2018
REVENUES		
Annual conference	\$ 1,024,150	\$ 938,788
ACOA and PIHRC Projects (<i>Schedule 1</i>)	652,877	654,250
Membership fees	517,121	523,127
Seminars and events	185,181	170,086
Publications	165,747	156,873
Amortization of deferred capital contributions	28,125	56,250
Programs	25,909	26,357
Interest income	20,767	13,077
Miscellaneous	10,584	3,734
	2,630,461	2,542,542
EXPENSES		
Administration (<i>Schedule 2</i>)	1,203,910	1,047,249
ACOA and PIHRC Projects (<i>Schedule 1</i>)	588,234	630,000
Annual conference	385,177	339,405
Programs	165,675	109,860
Seminars and events	99,427	93,712
Publications	62,811	74,589
Amortization of intangible assets	28,125	56,250
Amortization of tangible assets	18,364	13,808
	2,551,723	2,364,873
EXCESS OF REVENUES OVER EXPENSES	\$ 78,738	\$ 177,669

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.
Statement of Cash Flows
Year Ended December 31, 2019

	2019	2018
OPERATING ACTIVITIES		
excess of revenues over expenses	\$ 78,738	\$ 177,669
Items not affecting cash:		
Amortization of capital assets	18,364	13,808
Amortization of intangible assets	28,125	56,250
Write-down of website development costs	-	28,945
Amortization of deferred capital contributions	(28,125)	(56,250)
	97,102	220,422
Changes in non-cash working capital:		
Accounts receivable	(6,203)	(199,955)
Accounts payable	(82,452)	(39,634)
Deferred revenue	147,878	124,965
Prepaid expenses	(221,252)	(2,241)
	(162,029)	(116,865)
Cash flow from (used by) operating activities	(64,927)	103,557
INVESTING ACTIVITIES		
Purchase of capital assets	-	(53,458)
Purchase of intangible assets	(78,922)	-
Cash flow used by investing activities	(78,922)	(53,458)
INCREASE (DECREASE) IN CASH FLOW	(143,849)	50,099
Cash - beginning of year	1,153,915	1,103,816
CASH - END OF YEAR	\$ 1,010,066	\$ 1,153,915
CASH CONSISTS OF:		
Cash	\$ 38,011	\$ 82,627
Term deposits	972,055	1,071,288
	\$ 1,010,066	\$ 1,153,915

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.

Notes to Financial Statements

Year Ended December 31, 2019

1. PURPOSE OF THE ASSOCIATION

Newfoundland & Labrador Oil & Gas Industries Association Inc. (the "Association" or "Noia") is incorporated provincially under the Corporations Act of Newfoundland and Labrador as an organization without share capital. Noia members share a common interest in the offshore / onshore oil and gas sector.

Noia's mission is to promote the development of East Coast Canada's hydrocarbon resources and to facilitate its membership's participation in the oil and gas industries.

Noia is a non-profit organization under the Income Tax Act (Canada) and is not subject to income tax.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian Accounting Standards for Not-for-profit Organizations (ASNFO).

Revenue recognition

Noia follows the deferral method of accounting for contributions, which primarily include grants and certain government assistance amounts. Annual conference revenue is recognized as the services are provided. Membership fees are billed on an annual basis and are recognized as revenue over the twelve-month membership period. Restricted contributions that have been designated for special projects, such as capital expenditures, are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are recognized. Unrestricted contributions are recognized as revenue when received or receivable. All other revenue is recognized when services are provided and collection is reasonably assured.

Cash equivalents

Cash and cash equivalents consist of cash on hand and balances with chartered banks as well as high interest savings accounts.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

(continues)

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.

Notes to Financial Statements

Year Ended December 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)

Capital assets

Capital assets are stated at cost less accumulated amortization and are amortized over their estimated useful lives at the following rates and methods:

Computer equipment	30% declining balance method
Furniture and fixtures	20% declining balance method
Leasehold improvements	4 years straight-line method

Intangible assets

The supplier capability database is being amortized on a declining balance method at a rate of 50%.

The new website has not yet been placed in to use and as such the website development costs are not yet being amortized.

Leases

Leases are classified as operating leases. Rental payments under operating leases are expensed as incurred.

Contributed services

The fair value of contributed materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian Accounting Standards for Not-for-profit Organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

3. ACCOUNTS RECEIVABLE

	2019	2018
Atlantic Canada Opportunities Agency	\$ 211,354	\$ 376,411
Accounts receivable - trade	379,781	208,521
	\$ 591,135	\$ 584,932

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.

Notes to Financial Statements

Year Ended December 31, 2019

4. CAPITAL ASSETS

	Cost	Accumulated amortization	2019 Net book value	2018 Net book value
Computer equipment	\$ 119,499	\$ 108,739	\$ 10,760	\$ 15,372
Furniture and fixtures	41,367	36,356	5,011	6,264
Leasehold improvements	50,000	18,750	31,250	43,750
	\$ 210,866	\$ 163,845	\$ 47,021	\$ 65,386

5. INTANGIBLE ASSETS

	2019	2018
Website development	\$ 78,922	\$ -
Supplier capability database	150,000	150,000
	228,922	150,000
Accumulated amortization	(121,875)	(93,750)
	\$ 107,047	\$ 56,250

6. SCHOLARSHIP FUND

In 1997, the Association announced the establishment of the "NOIA Hibernia Commemorative Scholarship Fund" (the "Scholarship Fund"). The Association internally restricted net assets to fund the Scholarship Fund; as at December 31, 2019, the Scholarship Fund had a balance of \$12,038 [2018 - \$12,214]. The Scholarship Fund offers an annual scholarship of \$1,000 to a graduating Newfoundland and Labrador high school student entering post-secondary studies with the intention of pursuing a petroleum-related career. The scholarship is presented to the applicant who best meets the academic and extra-curricular criteria. In 2019, one \$1,000 scholarship was awarded [2018 - one \$1,000 scholarship]. The Scholarship Fund is invested in non-callable Canadian denominated debentures, bearing an interest rate of 6.15% and maturing in 2028 with interest earned being reinvested. In 2019, the fair value of the debentures decreased by \$176 [2018 - \$969].

7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2019	2018
Accounts payable - trade	\$ 90,819	\$ 97,367
Accrued liabilities	111,004	183,486
HST collected	2,307	5,730
	\$ 204,130	\$ 286,583

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.

Notes to Financial Statements

Year Ended December 31, 2019

8. CONTRIBUTIONS AND DEFERRED REVENUE

- a) During 2012, the Association received a \$150,000 grant relating to the development of a capability database. To date, the organization has incurred \$150,000 in costs relating to the database. The database became available for use in 2017 and this amount has been recorded as a deferred capital contribution and a corresponding intangible asset. The intangible asset and deferred capital contributions have been amortized to expenses and revenues, respectively, in the statement of revenues and expenditures and the statement of change in net assets.
- b) During 2019, the Association received \$7,000 [2018 and prior years - \$393,304] in contributions relating to the work for activities of the Petroleum Industry Human Resources Committee ("PIHRC"), for which the Association is the coordinating agency. In 2019 the Association incurred \$187,821 [2018 and prior years - \$123,656] in costs relating to the project. This amount has been recorded as an expense and corresponding revenue has been recorded. The remaining amount received in respect of this agreement, \$88,827, has been recorded in deferred revenue and will be realized when the associated expenses are incurred.
- c) During 2019, the Association received \$344,993 in funding relating the Preparing for the Potential project. In 2019 the Association incurred \$164,352 in costs relating to the project. This amount has been recorded as an expense and corresponding revenue has been recorded. The remaining amount received in respect of this agreement, \$173,594, has been recorded in deferred revenue and will be realized when the associated expenses are incurred.
- d) During 2019, the Association introduced an Annual Sponsorship Program. Members are offered the opportunity to becoming an Annual Platinum Sponsor for \$25,000 or an Annual Gold Sponsor for \$10,000. As at December 31, 2019 there were eight sponsorships totaling \$125,000 already billed for the 2020 year. The total amount is included in accounts receivable and deferred revenue. Annual sponsorship fees related to the current year have been allocated between the various revenue accounts on a pro-rata basis.
- e) The Association collects registration and booth fees for the following year's conference in the current year. As at December 31, 2019 the total amount collected relating to the 2020 conference was \$136,055 [2018 - \$62,618] and has been included in deferred revenue.
- f) The Association recognizes membership fees to income on a monthly basis. When a member is billed for its membership fee, the entire amount is deferred and 1/12 of the total amount is recognized to income each month. At December 31, 2019 the Association had \$159,104 [2018 - \$163,229] in deferred.
-

9. LEASE COMMITMENTS

The association has a long term lease with respect to its premises. The lease contains renewal options and provides for payment of utilities, property taxes and maintenance costs. Future minimum lease payments as at December 31, 2019, are as follows:

2020	\$ 87,308
2021	90,379
2022	<u>45,189</u>
	<u>\$ 222,876</u>

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.

Notes to Financial Statements

Year Ended December 31, 2019

10. FINANCIAL INSTRUMENTS

The association is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the association's risk exposure and concentration as of December 31, 2019.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The association is exposed to credit risk from members. The association has a significant number of members which minimizes concentration of credit risk.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. As at December 31, 2019, the Association had cash and cash equivalents in the amount of \$1,010,066 (2018 - \$1,153,915). To the extent that the Association does not believe it has sufficient liquidity to meet current obligations, consideration will be given to obtaining additional funds through third-party funding or membership rate increases, assuming these could be obtained. All of the Association's financial liabilities are short-term in nature and are subject to normal trade terms.

(c) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. The association has no debt and believes its interest rate risk is not significant.

11. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.**Schedule of Revenues and Expenditures****ACOA and PIHRC Projects****(Schedule 1)****Year Ended December 31, 2019**

	2019	2018
REVENUES		
Atlantic Trade and Investment Growth Agreement	\$ 6,408	\$ 54,257
NOIA 40 Years Marketing Plan	-	67,588
Preparing for the Potential	171,399	-
Guyana Oil & Gas Export Opportunity	175,834	178,222
OTC	91,290	52,427
Conference	17,607	-
Offshore Northern Seas	-	178,100
Labour Market Development Program (PIHRC)	190,339	123,656
	652,877	654,250
EXPENSES		
Atlantic Trade and Investment Growth Agreement	5,802	46,992
NOIA 40 Years Marketing Plan	-	92,500
Preparing for the Potential	164,352	-
Guyana Oil & Gas Export Opportunity	140,461	170,217
OTC	63,804	41,784
Conference	23,476	-
Offshore Northern Seas	-	154,851
Labour Market Development Program (PIHRC)	190,339	123,656
	\$ 588,234	\$ 630,000

See notes to financial statements

NEWFOUNDLAND & LABRADOR OIL & GAS INDUSTRIES ASSOCIATION INC.**Schedule of Administration Expenses****(Schedule 2)****Year Ended December 31, 2019**

	2019	2018
EXPENSES		
Salaries and wages	\$ 779,031	\$ 674,298
Rental	85,382	91,921
Consulting fees	58,322	17,878
Professional fees	54,442	78,387
Office	52,402	45,908
Advertising and promotion	47,833	30,838
Travel	44,678	18,840
Training	34,196	10,199
Other	18,820	20,228
Interest and bank charges	16,709	17,428
Telephone	12,095	12,379
Write-down of website development costs	-	28,945
	\$ 1,203,910	\$ 1,047,249

SPONSORS 2019

On behalf of its members, Noia thanks the following companies who generously supported our events throughout 2019.

Networking Socials

Spring Networking Social
Wednesday, March 20th, 2019
Comfort Inn Airport

Pre-Summer Networking Social
Wednesday, May 15th, 2019
Stewart McKelvey

Fall Networking Social
Wednesday, October 9th, 2019
Cox and Palmer

Holiday Reception
Wednesday, December 4th, 2019
TechnipFMC

Industry Achievement Awards Tuesday, February 26th, 2019 Delta St. John's Hotel & Conference Centre

Platinum Sponsors

Cougar Helicopters
Crosbie Group
Atlantic Towing

Gold Sponsors

Atlantic XL
Cahill Group
Nalco Champion
Newterm Logistics
NSB-Omega
PF Collins International
Schlumberger
TD Bank

Event Co-Sponsors

Atlantic Offshore Medical Services
Canadian AV
DF Barnes
Horizon Maritime
Knightsbridge Robertson Surette
Proactive Wellness & Prevention
Project & Survey
Stantec

Noia OTC Reception

Double Tree Guest Suites, Houston, Texas May 5th, 2019

Atlantic Canada Opportunities Agency (ACOA)
Atlantic Towing
Cougar Helicopters
Crosbie Group
Export Development Canada (EDC)

Annual Oil & Gas Conference June 17-20th, 2019

St. John's Convention Centre

Platinum Sponsor

Atlantic Towing

Gold Sponsors

Aker Solutions
Baker Hughes
Cougar Helicopters
Crosbie Group
Horizon Maritime
Schlumberger
Van Oord Offshore

Silver Sponsors

Atlantic Offshore Medical Services
Atlantic XL
Cahill Group
DF Barnes
Nalco Champion
NSB-Omega
PF Collins International
St. John's Port Authority
Subsea 7 Canada
TD Bank
Terrapure Environmental
Wood.

Bronze Sponsors

A. Harvey & Company
C & W Offshore Ltd.
DOF Subsea Canada
ExxonMobil Canada
KPMG LLP
Kvaerner Canada
I.H. Mathers
PRT Offshore

SPONSORS 2019

...Conference

RelyOn Nutec Canada
Scanmudring Canada
Stantec
Teekay Offshore
TGS
Upstream Solutions Incorporated (USI)
Weatherford Canada Ltd.
Worley

Pre-Conference Social Sponsor

McInnes Cooper

Keynote Luncheon Sponsors

Irving Oil
St. John's International Airport Authority
TechnipFMC

Exhibition Experience Sponsors

Crosbie Group
K & D Pratt
Pennecon

Technical Session Sponsors

TechnipFMC

Gala Sponsors

ABB Inc.
Stewart McKelvey

Panel Sponsor

Knightbridge Robertson Surette

Annual Golf Tournament Thursday, August 15th, 2019 The Wilds

Cart Sponsor

Atlantic Towing
Cougar Helicopters
Crosbie Group

Hole in One Sponsors

Comfort Inn
Hickman Automotive Group
Horizon Maritime

Hole Sponsors

A. Harvey & Company
Atlantic XL
Cahill Group
DF Barnes

K & D Pratt
LeGrow's Travel
McInnes Cooper
Nalco Champion
Nord Marine Services Ltd.
NSB-Omega
OneSubsea
PF Collins International
TD Bank
United Rentals

Game Night Sponsor

Oceans Holyrood Initiative (OHI)

Social Sponsors

K&D Pratt
Kraken Robotic Systems
Oceanside Equipment Ltd.
Rochlochston
Scanmudring Canada

Fall Seminar Thursday, October 10th, 2019 St. John's Convention Centre

Platinum Sponsors

Atlantic Towing
Cougar Helicopters
Crosbie Group
Equinor

Gold Sponsors

Atlantic XL
Cahill Group
DF Barnes
McInnes Cooper
Nalco Champion
NSB-Omega
PF Collins International
Schlumberger Canada
TD Bank

Co-Sponsors

A. Harvey & Company
Atlantic Offshore Medical Services
Avara Solutions
Irving Oil
Kiewit Offshore Services
Kvaerner Canada
Town of Lewisporte
Port of Argentia
Wood.



**NEWFOUNDLAND & LABRADOR
OIL & GAS INDUSTRIES ASSOCIATION**

Suite 606, Box 44
215 Water Street
St. John's, Newfoundland & Labrador, Canada
A1C 6C9

T. 709-758-6610
F. 709-758-6611
E. noia@noia.ca

www.noia.ca